



# Diva Laboratories, Ltd. Investor Conference

**DIVA** displays better.

Stock Symbol: 4153



- 1 Company Profile
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- 3 Revenue Analysis
- 4 Strategy and Prospects
- 5 Q&A



**1** Company Profile

# 公司介紹

Founded



1995

Capital



6.18億元

Employee



159  
(2021/11)

2020 Revenue



7.36億元



[ FACTORY ]  
FDA Audited

2019  
AWARD

[ AWARD ]

DIVA won "2019 Supplier of the Year" from GE Healthcare May,16,2019



## 2021

### 10

Data Image (3168), a subsidiary of Qisda (2352), announced that it has acquired 33.8% equity of Diva Laboratories, Ltd. Diva became a member of the Oisda joint fleet.



## DEVELOPMENT & MANUFACTURE TEAMS



**30%+**

### RD TEAM & PM

- Research & Development
- Technology Driven



**60K+**

### CUSTOMIZED CAPABILITY

- Size from 8" to 65"
- Medical/Industrial/HMI
- Multi-functional modality



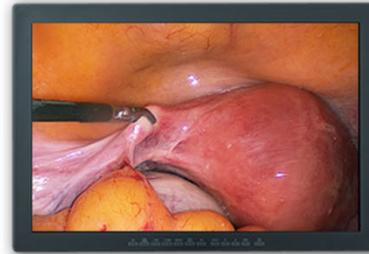
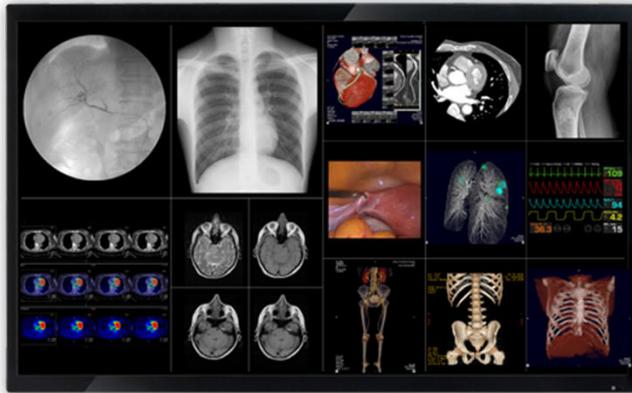
**0.35%**

### QUALITY CHECK TEAM

- Low Field Return Rate 0.35% , about 4 sigma
- Quality Process

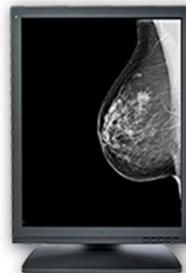
## Endoscopy and Surgical Displays

Full HD/ 4k2k Resolutions  
19"-65"



## Video Solution

MDM/ SDVoE-ORION/ UACD



## Industrial/HMI Touch Solutions

15"~27"

## Radiology Displays

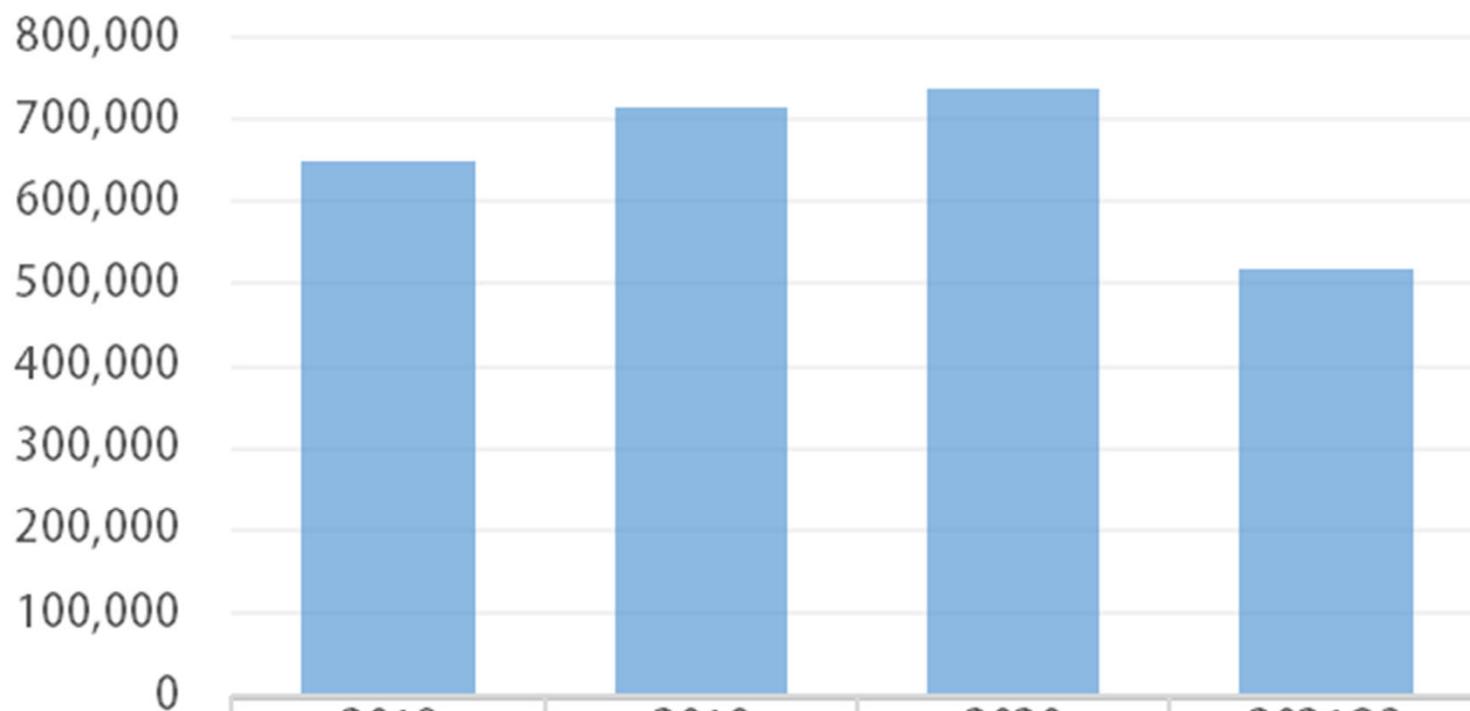
Color Displays/ Monochrome Displays  
2MP-6MP



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Financial Report

## Operation Revenue (NTD,thousand)



■ Operation Revenue-DIVA

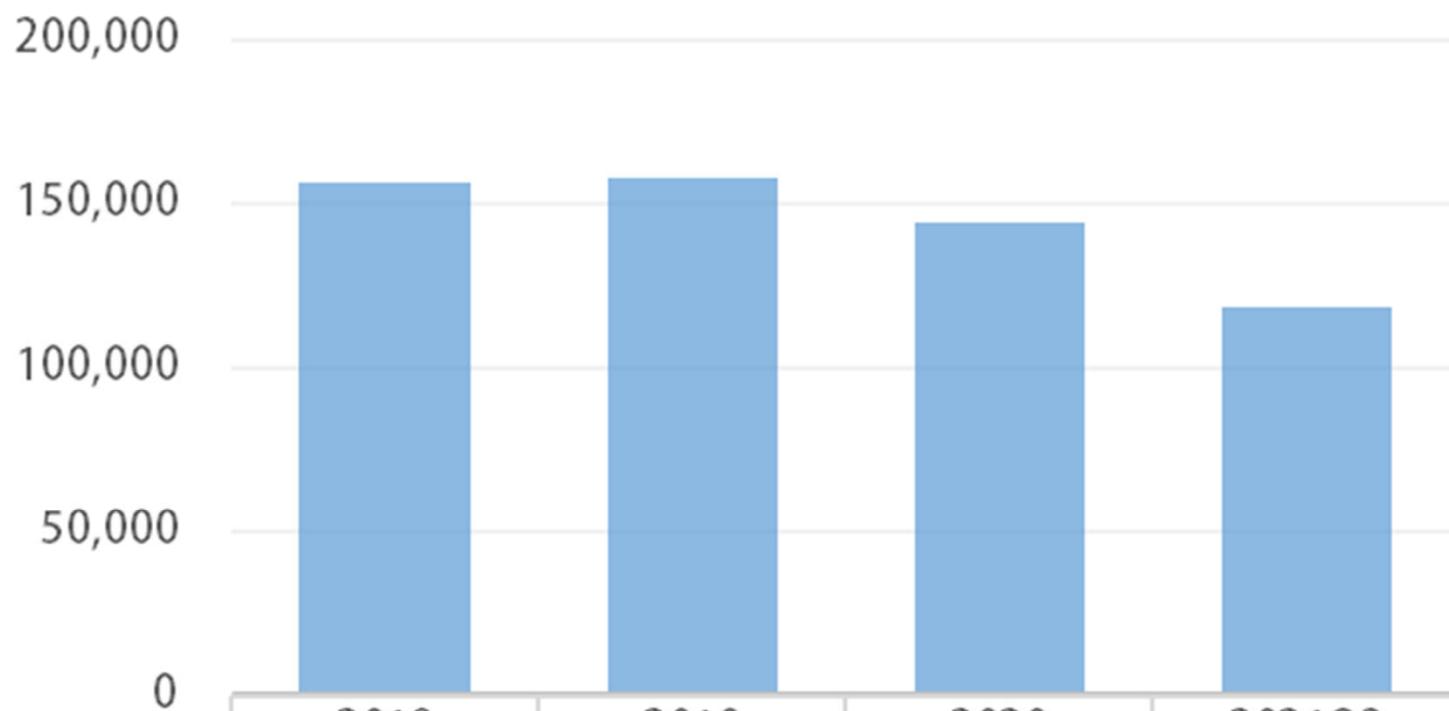
650,134

716,170

736,925

519,239

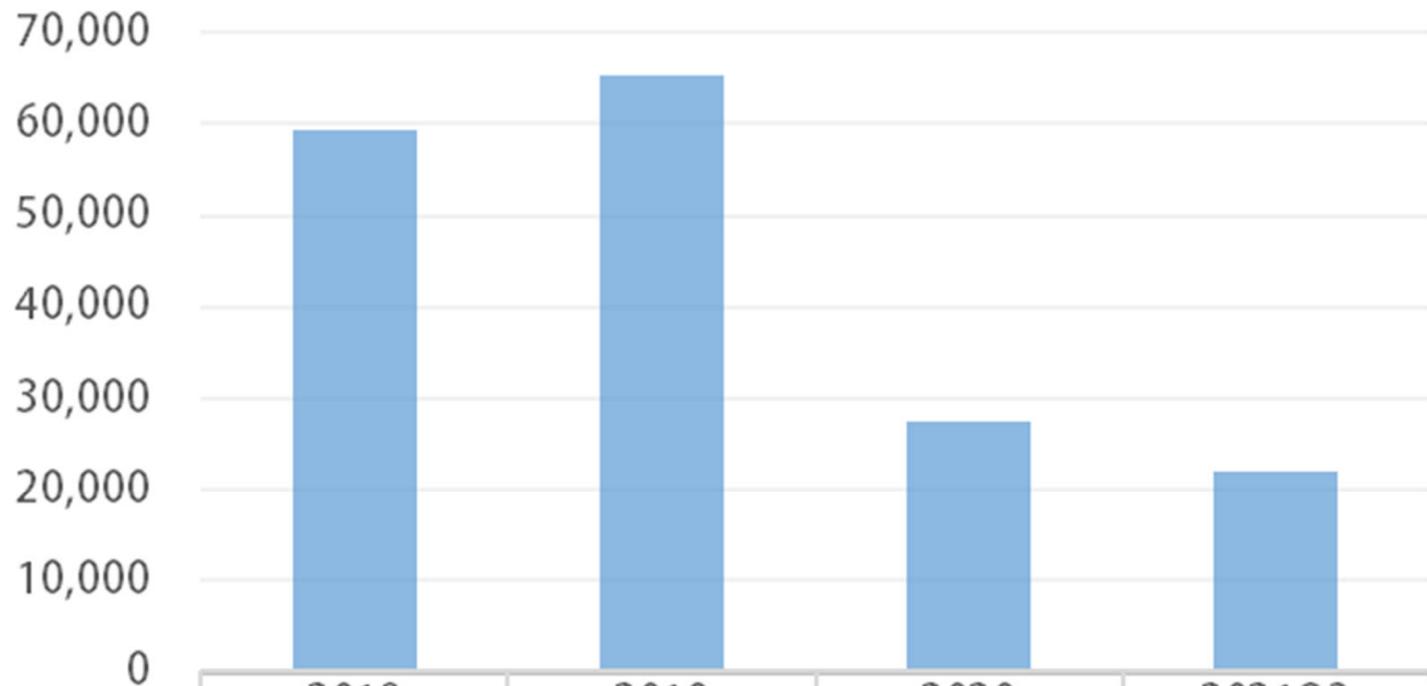
## Operation Expenses(NTD,thousand)



■ Operation Expenses-DIVA

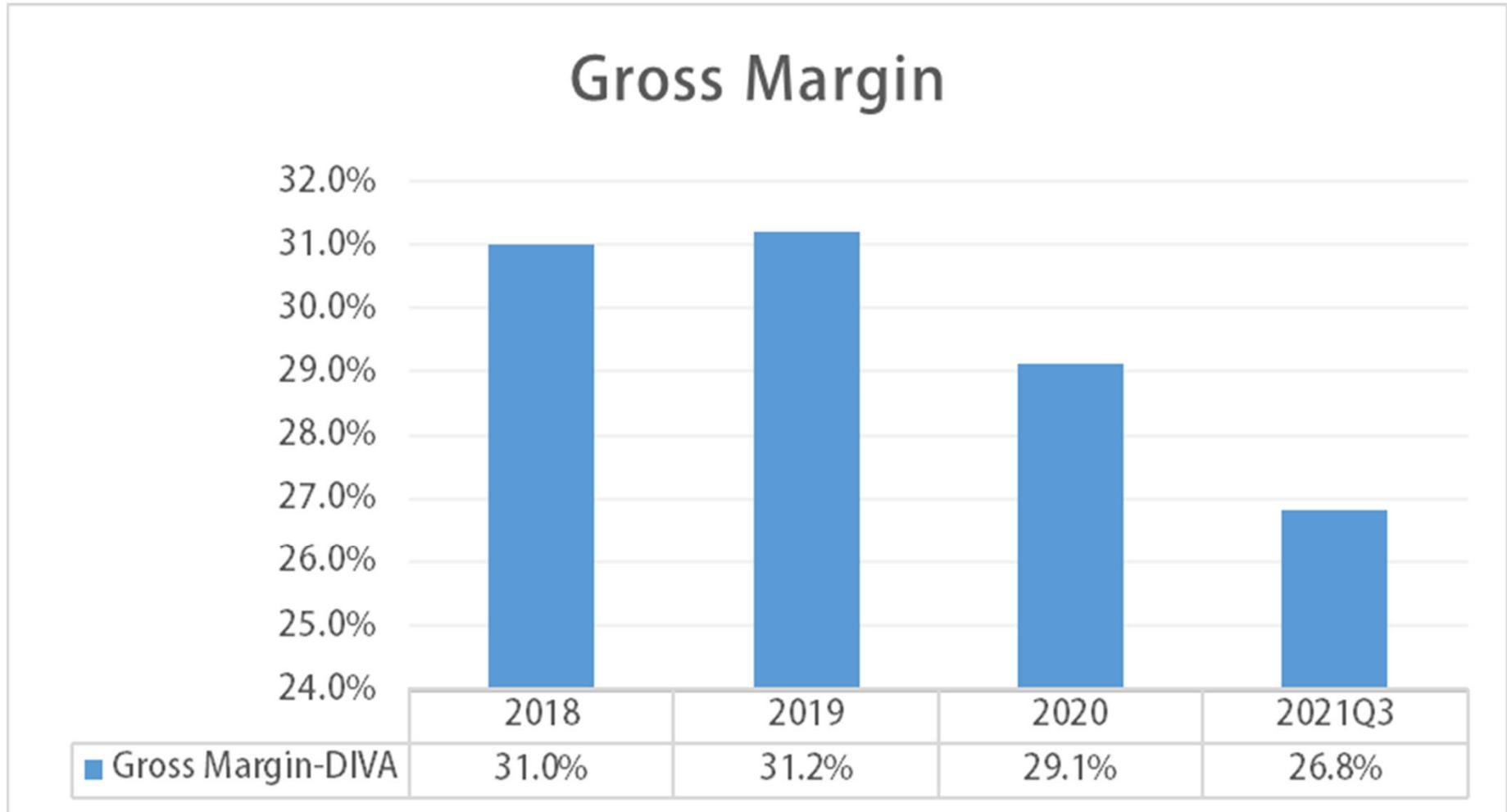
| 2018    | 2019    | 2020    | 2021Q3  |
|---------|---------|---------|---------|
| 156,593 | 158,027 | 144,121 | 118,270 |

## Income before Tax(NTD,thousand)



|                          |        |        |        |        |
|--------------------------|--------|--------|--------|--------|
| ■ Income before Tax-DIVA | 2018   | 2019   | 2020   | 2021Q3 |
|                          | 59,306 | 65,453 | 27,555 | 22,136 |

2021 Q3 Income after Tax: 22,277(NTD, thousand) ◦  
EPS: 0.38

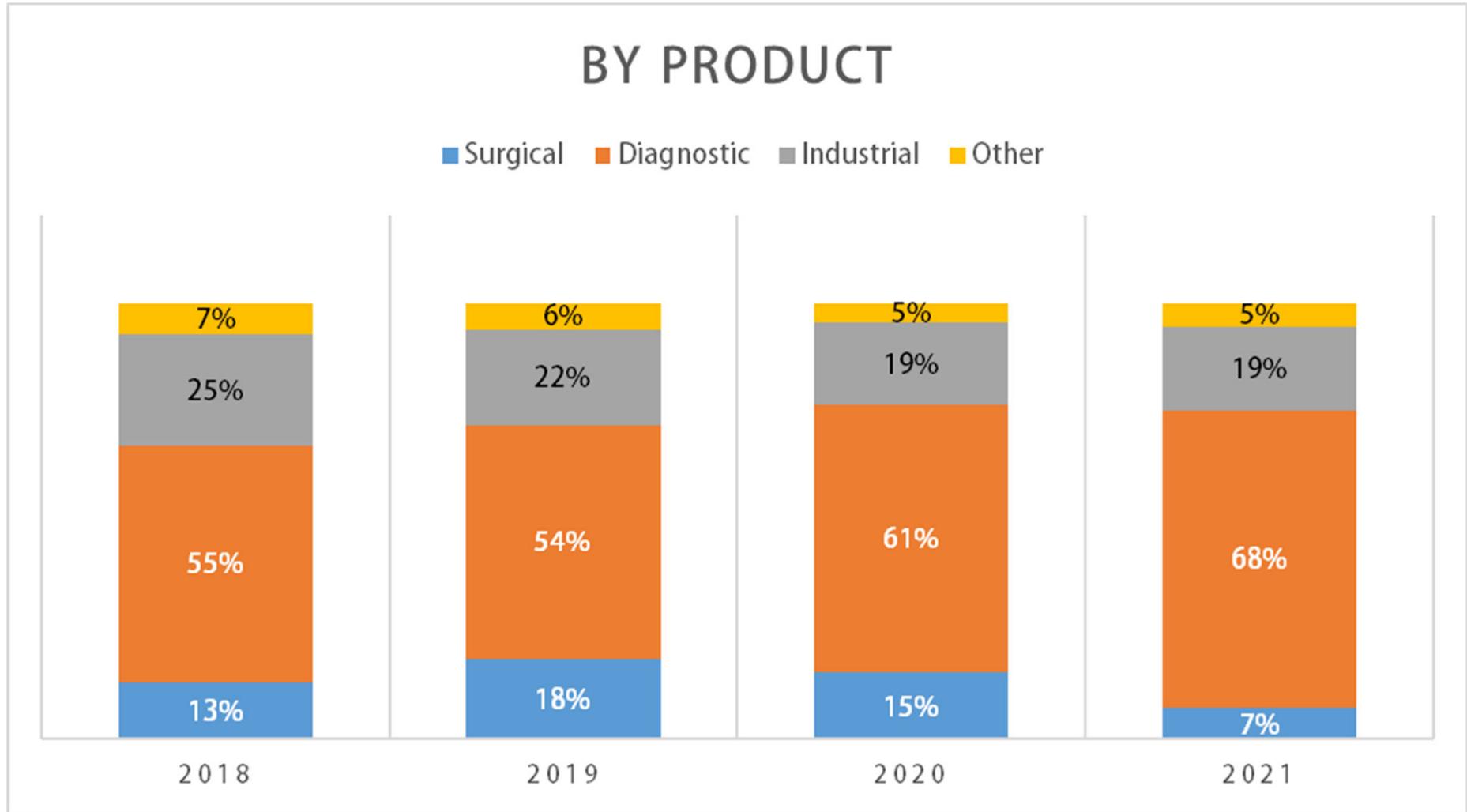




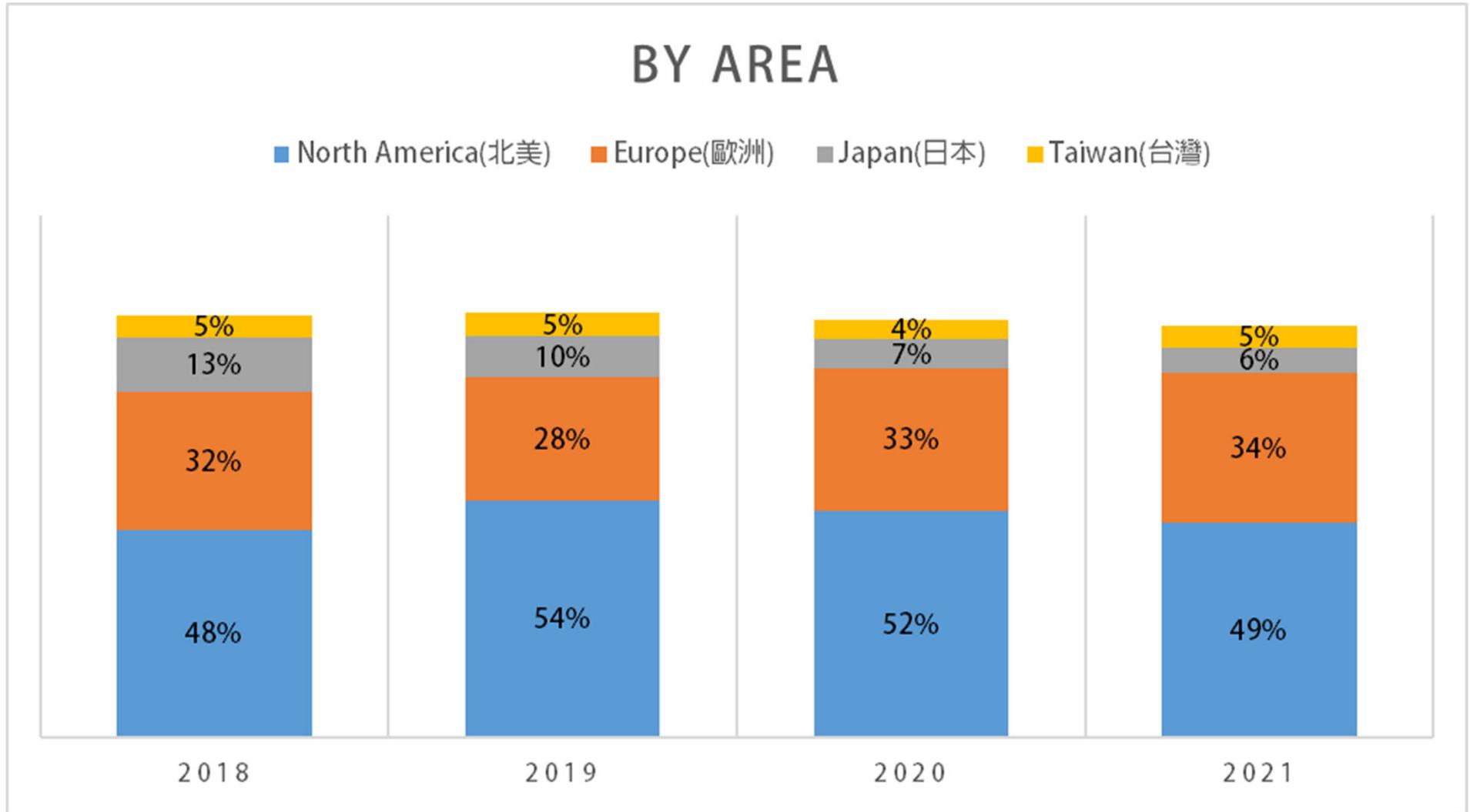
3

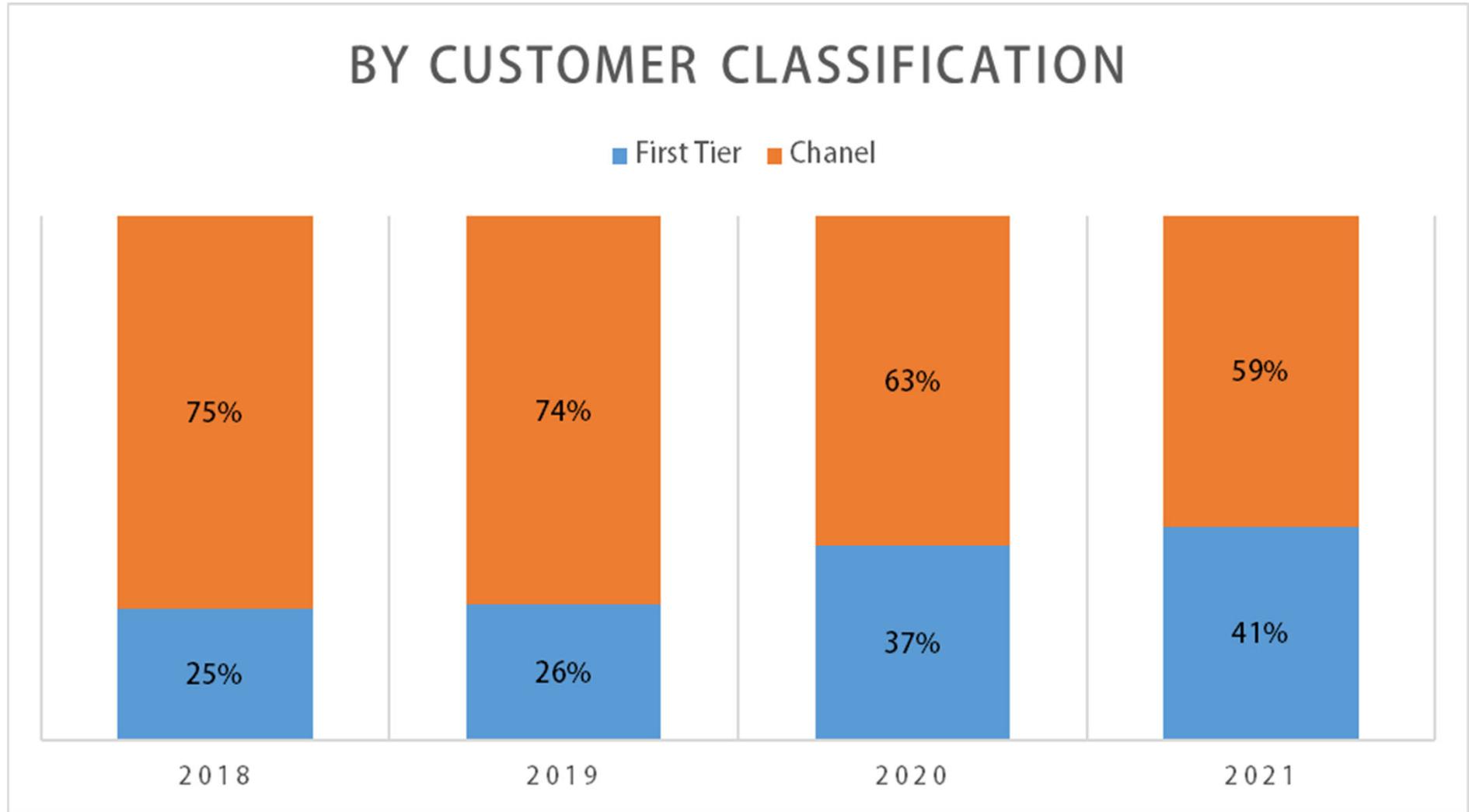
Revenue Analysis

# Revenue Analysis

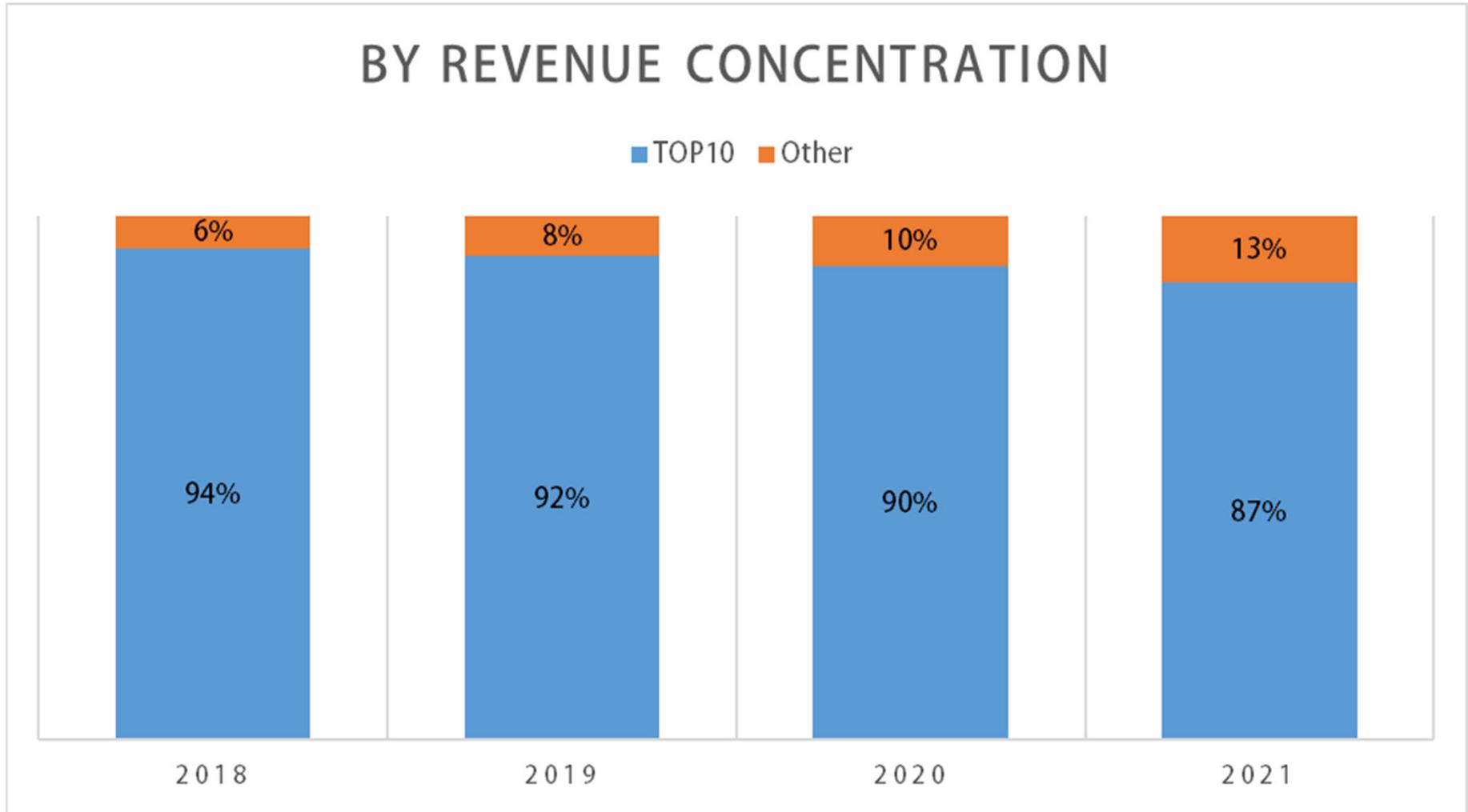


# Revenue Analysis





# Revenue Analysis

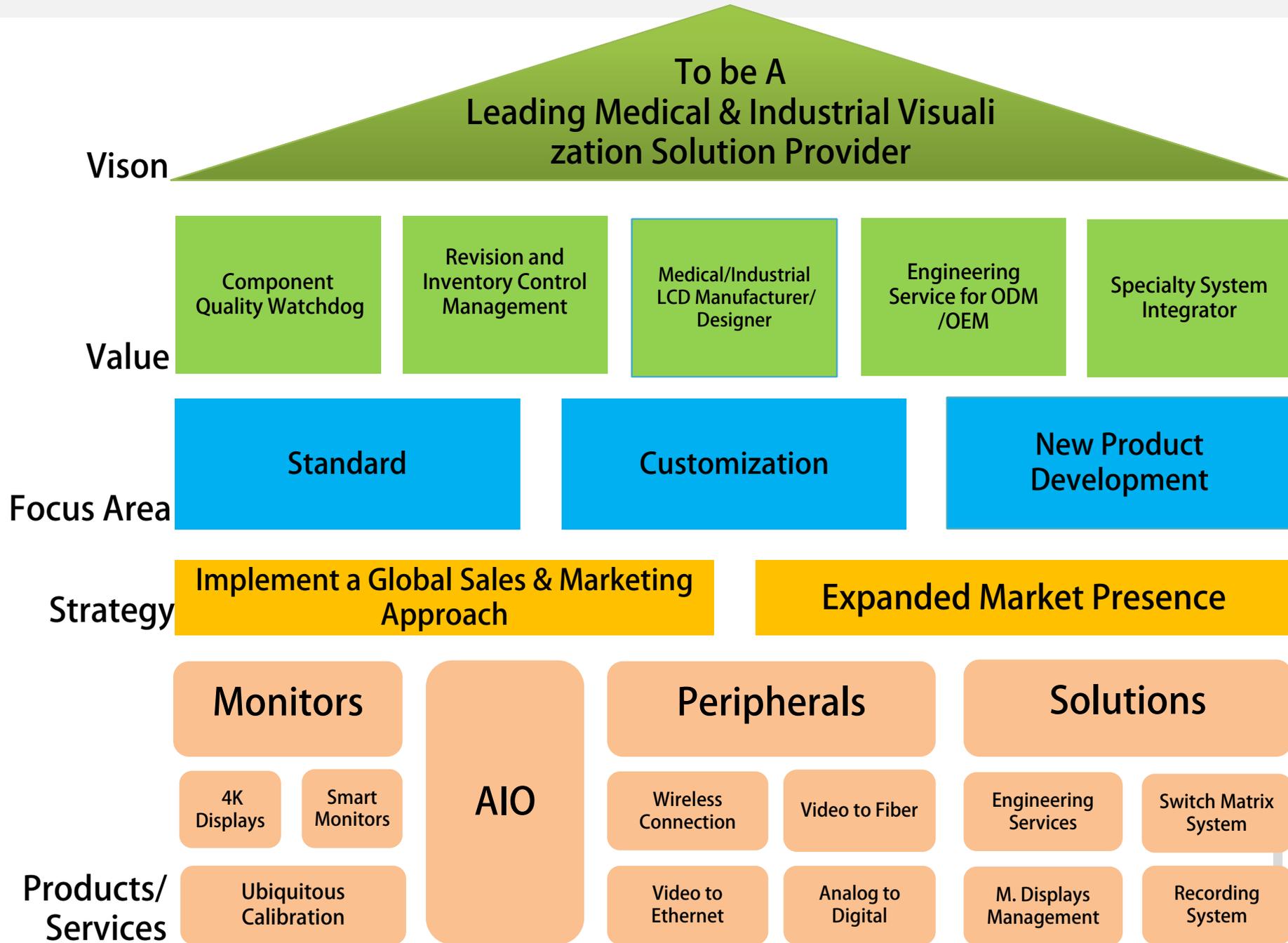




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Strategy and Prospects

# Operations Scope



01

Entry Level medical HMI monitors

02

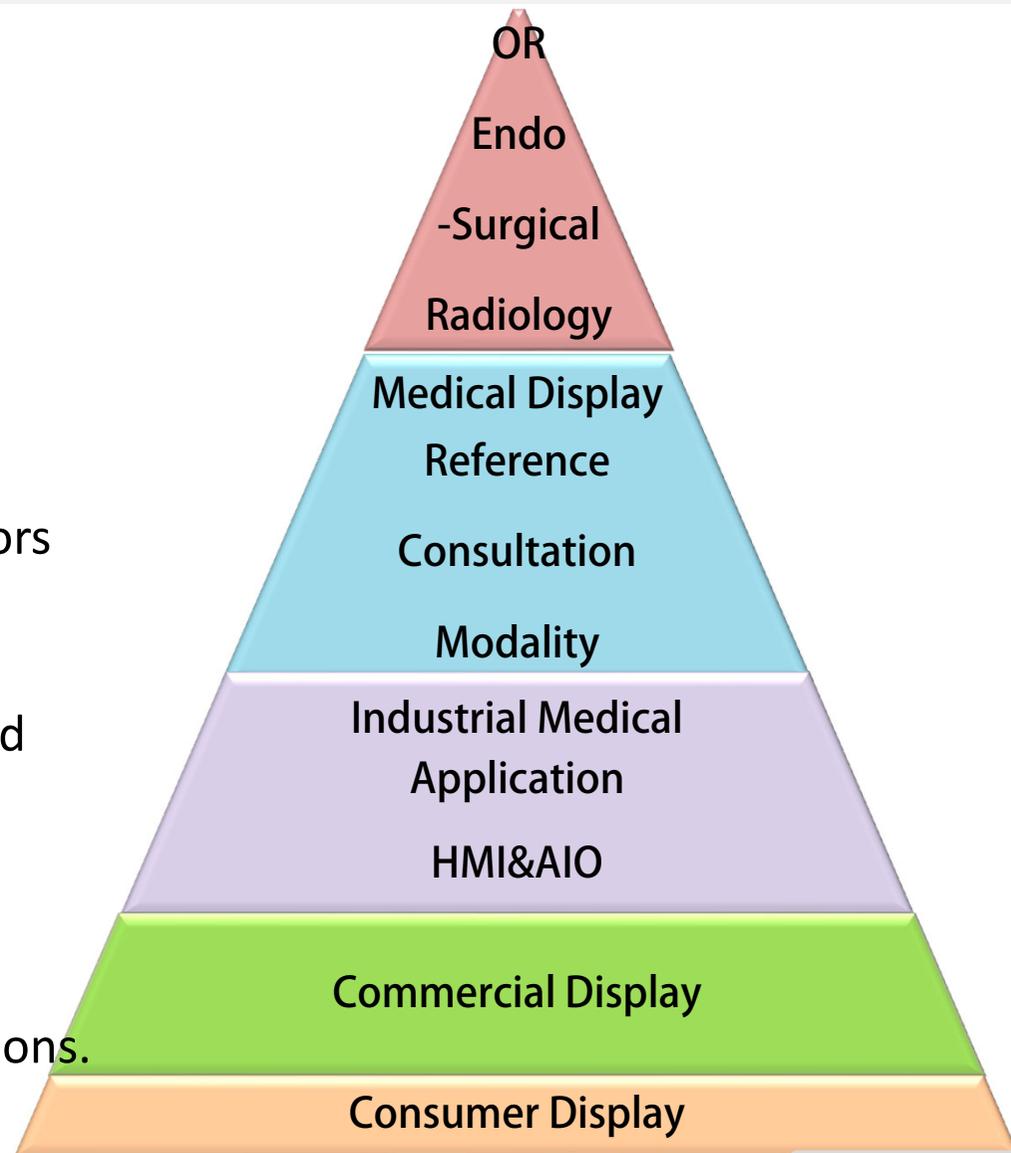
Industrial/commercial HMI monitors

03

Mini LED & OLED endo surgical and ultrasound monitors

04

ORION Video over IP/SDVoE Solutions.



# Prospects



Extend product line and add revenue base



Develop various peripheral equipment to improve product satisfaction and revenue base



Integrate group procurement resources, control material costs and solve material shortage problems



Reduce manufacturing costs and further improve quality through the benefits of group scale manufacturing







# Thank You